GET MORE OUT OF WINTER WITH CB NORDIC

Crested Butte Nordic is a community owned and operated nordic ski area that grooms 50 kilometers of trails for cross-country skiing and snowshoeing. We offer world-class skiing, right at your doorstep, as well as programs that promote fitness, fun, friends, and family. We serve as a community hub in the winter, providing a place to gather, meet like-minded folks, get outside, and challenge yourself through one of our many events. CB Nordic is truly community owned: we are a 501(c)(3) nonprofit, and the only way we can continue to offer groomed trails, exciting races, and enriching programs is with your support.

Our Mission
To provide individuals of all ages and abilities the opportunity to learn, enjoy, and improve in the sports of cross-country skiing and snowshoeing.

Our Programs
CB Nordic fulfills this mission by offering a wide variety of programs and events.

- The Junior Team is an outdoor after-school program for kids ages 5-18, ranging from fun games to competitive racing.
- The Masters Community offers small-group ski clinics for adults at every level of skiing.
- The Gray Hares provides ski and snowshoe outings for outdoor enthusiasts over 50.
- Our ski lessons and backcountry ski and snowshoe tours help visitors and residents get out more and have more fun in a safe environment.
- Dinners and brunches at the Magic Meadows Yurt create lasting memories for friends and family.
- Our events range from the Alley Loop Pub Ski (an on-snow pub crawl) to the Grand Traverse Ski, Run, & Bike. We have events for the casual weekend skier, the hard-core nordic enthusiast, and skimo racers who are looking for their next big challenge.
Our Impact

CB Nordic is a pillar of the community and economy in Crested Butte, generating $2.5 million in economic activity each year. Check out how many people use our services and stay in touch with us.

How We Support You

We connect our customers to your business. All Business Partners are featured in the following:

- Spring newsletter (3000 recipients)
- Banners at the Nordic Center (30,000 skier/snowshoer days)
- Website (248,000 pageviews/year)

In addition, we offer a variety of custom marketing placement packages. These packages include but are not limited to the following:

- **Trail Sponsorship** - signage with logo on groomed trail and website
- **CB Nordic Website Placement** - Home Page or Trail Report
- **Featured Partner of the Month** - your business will be featured in emails, social media posts, and video posts for 1 month
- **Nordic Team sponsor** - featured on Team web page, digital communications, and/or on team uniforms/equipment
- **Masters Community sponsor** - featured on Masters web page and digital communications
- **Yurt Dinner or Brunch sponsor** - CB Nordic will feature your business in communications leading up to your event and in materials at the yurt
- **Thanksgiving Camp Sponsor** - logo/link on event page; featured in emails, ads, posters, and social media posts; on-site placement of materials, goods, or people at the event; placement in program guide
- **Special contests, campaigns, or discounts** for Season Passholders
- **Branded goods or materials** available at the Nordic Center
Business Partnership Packages

<table>
<thead>
<tr>
<th></th>
<th>Platinum</th>
<th>Gold</th>
<th>Silver</th>
<th>Bronze</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recognition in Spring Newsletter</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Business Sponsor Yurt Party</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Banner in the Nordic Center</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Business Partner web page</td>
<td>large logo/link</td>
<td>medium logo/link</td>
<td>small logo/link</td>
<td>text link</td>
</tr>
<tr>
<td>Season Passes</td>
<td>3</td>
<td>2</td>
<td>2</td>
<td>1</td>
</tr>
<tr>
<td>Custom Placement Package to meet your goals</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2 seats at a yurt dinner of your choosing</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

|                                | $2500 | $1800 | $1200 | $800 |

Ask us about in-kind donations, trades, lessons/clinics, event entries, or pass exchanges. We can create a custom package at any level to help you achieve your goals.

Why Sponsor CB Nordic?
Your donation supports the groomed trails, community programs, and exciting events that support a healthy, vibrant Crested Butte.

Business partners allow us to keep our programs affordable, or even free. They enable us to maintain and grow our trail system. They support outreach programs that get more people—of all ages, abilities, and backgrounds—having fun outside in winter.

Most importantly, Business Partners help us stay connected to the business community. As a community-based Nordic Center, our success is intrinsically tied to yours. We connect you to amenities,
services, and customers that help you thrive and, in turn, your support keeps us thriving. Our Partners, and the feedback you provide, help us stay relevant and responsive as we strive to serve you and the broader community.

We need you. You create a stable foundation for CB Nordic so that we can continue our legacy of being a positive, sustainable pillar of the community.

Join us, and get more out of winter with CB Nordic!

Contact Us
Laura Puckett Daniels
marketing@cbnordic.org
970/300-8801